

March 23, 2021

BY ELECTRONIC MAIL

Luly E. Massaro, Commission Clerk
Rhode Island Public Utilities Commission
89 Jefferson Boulevard
Warwick, RI 02888

RE: Docket 5099 - Proposed FY 2022 Gas Infrastructure, Safety, and Reliability Plan Supplemental Response to Record Request No. 5

Dear Ms. Massaro:

I have enclosed an electronic version of National Grid's¹ supplemental response to Record Request No. 5.

Thank you for your attention to this matter. If you have any questions, please contact me at 781-907-2121.

Very truly yours,



Raquel J. Webster

Enclosures

cc: Docket 5099 Service List
Leo Wold, Esq.
Al Mancini, Division
John Bell, Division
Rod Walker, Division

¹ The Narragansett Electric Company d/b/a National Grid (National Grid or Company).

Record Request No. 5 (Supplemental)

Request:

To what extent is the Company encouraging electric to gas conversions?

Original Response:

Outside of general information provided on the Company's website to customers who may be curious about conversion to, or expansion of, natural gas services, it is not the Company's standard procedure to actively promote or market any new gas connections for residential or commercial and industrial customers. To further clarify, the Company also does not use its energy efficiency programs to promote conversions to gas from either electricity or delivered fuel.

In the scenario where an existing commercial and industrial customer is working with a National Grid account manager to help manage energy usage and related expenditures, a discussion surrounding fuels may arise. Should the customer express interest to the Company in connecting to the gas network, the Company would help the customer explore this solution. Should a customer decide to move forward with a gas conversion, the Company would provide energy efficiency program assistance, including technical assistance and/or incentives to promote customer adoption of the most efficient gas application available.

Supplemental Response:

The Company does not proactively solicit new gas customers through advertising nor does the Company market directly to customers who have not indicated an interest in gas service. General materials about installing a new gas service are available on the Company's website. The Company provides information about the costs and benefits of gas heating to customers who request this information so they may choose the option that is best for them.

Certificate of Service

I hereby certify that a copy of the cover letter and any materials accompanying this certificate was electronically transmitted to the individuals listed below.

The paper copies of this filing are being hand delivered to the Rhode Island Public Utilities Commission and to the Rhode Island Division of Public Utilities and Carriers.

Joanne M. Scanlon

March 23, 2021

Date

Docket No. 5099- National Grid's FY 2022 Gas Infrastructure, Safety and Reliability (ISR) Plan - Service List 1/7/2021

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